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TOWN/VILLAGE OF HARRISON
COMPTROLLER/TREASURER'S OFFICE

TO: Ronald Belmont, Supervisor/Mayor and Members of the Town/Village Boards

FROM: Maureen MacKenzie, Comptroller/Treasurer

RE: Town/Village Board Meetings of August 17, 2017

DATE: August 9, 2017

Bill S#766A-2013, signed by Governor Cuomo on November 13, 2013 was enacted to amend the general municipal law to include those contracts awarded on the basis of best value.

In order to be able to award a contract on the basis of best value, a municipality must first adopt a resolution allowing so.

Best Value Awards allow important factors other than 'just' the best price. Things like quality, credibility, service, warranty, local preference, and life cycle costing, all come in to play. As we are aware, the cheapest product is not always the best product. Many times when the cheapest product is selected, entities end up spending more money in the long run for things like maintenance, machine down time, repairs and eventually, the purchase of a new machine.

Hundreds of entities in New York State have passed a best value resolution to allow for Best Value Procurement.

This Best Value Award truly comes into play for things like vehicles, equipment and machinery. It allows for brand reputation and how well the product is built, vs simply a cheap, low bid situation.

At this time I am requesting that the board adopt the attached resolution and allow Harrison to award on the basis of Best Value, going forward.

Respectfully submitted.