# MOODY'S INVESTORS SERVICE

# New Issue: Moody's upgrades Village of Harrison, NY to Aa2 from Aa3

Global Credit Research - 24 Oct 2013

#### Assigns Aa2 rating to \$8.5M Ser. 2013 bonds

HARRISON (VILLAGE OF) NY Cities (including Towns, Villages and Townships) NY

Moody's Rating		
ISSUE		RATING
General Obligation Public Improvement (Serial) Bonds, 2013		Aa2
Sale Amount	\$8,463,063	
Expected Sale Date	11/06/13	
Rating Description	General Obligation	

Moody's Outlook NOO

#### Opinion

NEW YORK, October 24, 2013 --Moody's Investors Service has upgraded to Aa2 from Aa3 the General Obligation rating of the Village of Harrison (NY), affecting \$64 million of long term debt outstanding. Concurrently, Moody's has assigned the Aa2 rating to the village's \$8.5 million General Obligation Bonds, Series 2013. The bonds are secured by a General Obligation pledge as limited by the Property Tax Cap - Legislation (Chapter 97 (Part A) of the Laws of the State of New York, 2011). Proceeds from the bonds will finance improvements to water infrastructure, drainage and tax certioraris.

#### SUMMARY RATING RATIONALE

The Aa2 rating incorporates the village's improved financial position, sizeable and affluent residential and commercial tax base, and a manageable debt burden with a lower than average pension liability.

#### STRENGTHS

-Large tax base with strong wealth levels

- -Strong and improving financial position
- -Improving economically sensitive revenues

# CHALLENGES

-Recent history of structurally imbalanced financial operations

-Recent tax appeals, leading to decreases in taxable base

DETAILED CREDIT DISCUSSION

# STRONG AND IMPROVING FINANCIAL POSITION

Harrison's financial position is expected to continue to improve following a significant deficit financial position. The improving finances are due to the implementation of various expenditure controls and budgetary adjustments that have resulted in consecutive surpluses and increased reserves. Fiscal 2013 is expected to result in a fourth consecutive surplus, bringing total Operating Fund reserves (including Town and Village General Funds, Debt

Service Fund, Highway, Special District Fund, and Library Fund) to an estimated \$12.8 million, or 18% of revenues, which is up significantly from a negative \$4.4 million (-8.4% of operating revenues) in fiscal 2009. To offset consecutive deficits from 2003 through 2009, the village board approved a number of measures to improve the financial trend, including a 10% property tax increase, conservative budget estimates, and the elimination of approximately 40 positions, which reduced salary expenditures by over \$4 million annually.

Fiscal 2012 ended with a \$4.3 million General Fund surplus as a result of positive revenue variances, including a \$500,000 reimbursement from FEMA related to Hurricane Irene, bringing total General Fund balances to \$6.6 million or 12.6% of revenues. The village derived the majority of its revenues from local property taxes (70%), adding stability to village operations.

The fiscal 2013 budget included a 3% levy increase, complying with the statutory levy cap without appropriation of fund balance. State aid remained flat while annual pension costs are increased by \$300,000. By year end the Village expects to report a large \$2.8 million operating surplus. The favorable surplus in 2013 was primarily the result of higher than budgeted building permits (\$2 million variance), and unbudgeted FEMA reimbursements related to Hurricane Sandy. The Highway Fund is expected to produce a \$1 million surplus, bringing total Highway Fund reserves to \$1.7 million, or 32% of Highway Fund revenues.

The fiscal 2014 preliminary budget includes a levy increase that complies with the 2% and does not appropriate fund balance to balance. Management's more conservative approach to budgeting is noted and the maintenance of structurally balanced finances will be considered during future reviews.

# AFFLUENT AND ESTABLISHED RESIDENTIAL COMMUNITY

The village is expected to continue to benefit from its affluent \$7.8 billion tax base, given its location approximately 25 miles north of New York City (GO rated Aa2 stable) in Westchester County (GO rated Aaa negative). The economy benefits from a sizeable commercial component, including corporate headquarters for Morgan Stanley (long term rated Baa1/rating under review), Mastercard Incorporated (long term rated A3/stable), and PepsiCo, Inc. (long term rated A1/stable outlook). Although Nokia Oyj (long term rated B1/Developing) relocated its headquarters facility out of town in 2011, Hestow Biotechnology has since occupied a large portion of the space. Positively, new commercial and residential development has been completed, including PepsiCo's 140,000 square foot expansion, in addition to other notable expansions at Morgan Stanley and Memorial Sloan-Kettering Cancer Center (Aa3 stable outlook). Full valuation has declined over the past several years due to ongoing real estate market stagnation, resulting in a 14.3% decrease in fiscal 2012 but has increased by 4.5% in 2013. Similarly, assessed valuation has decreased by a cumulative 10% from 2007 through 2013 due to the implementation of PILOT agreements for new development and successful tax appeals. Resident wealth levels have increased steadily since 1980 and, as of the 2010 census, are nearly two times state levels. Strong housing values and the presence of substantial commercial properties have contributed to a high full value per capita of \$280,184 in 2013.

# AVERAGE DEBT BURDEN WITH BELOW AVERAGE PENSION LIABILITY

The village's debt position is expected to remain manageable given a modest direct debt burden (0.9% of full valuation) and limited future borrowing plans. The village's overall debt burden, including all overlapping obligations, is a below-average 1.1% of full valuation. Management anticipates the village's level of near term debt issuance to remain manageable with an expectation of \$4 million to \$5 million per year over the next two years to fund various ongoing capital improvements. On an annual budgetary basis, debt service accounted for 11.5% of operating expenditures in fiscal 2012. All bonds are fixed rate and the village is not party to any derivative agreements.

The village participates in two Multi-employer cost sharing defined benefit pension plans. The village's combined adjusted net pension liability, under Moody's methodology for adjusting reported pension data, is \$35.3 million or a lower than average 0.6 times operating revenues. Moody's uses the adjusted net pension liability to improve comparability of reported pension liabilities. The adjustments are not intended to replace the district's reported pension liability information.

#### WHAT COULD MAKE THE RATING GO UP:

-Significant improvement in the village's financial position

-Material reduction in debt burden

WHAT COULD MAKE THE RATING GO DOWN:

-Deterioration of the village's financial position

-Significant decline in tax base size or socio-economic profile

-Material increase in debt burden

**KEY STATISTICS:** 

2010 Population: 27,472 (+13.7% from 2000)

2013 Full Valuation: \$7.78 billion

2013 Full Value Per Capita: \$280,184

Per Capita Income (as % of NY and US): \$62,780 (203.9% and 233%)

Median Family Income (as % of NY and US): \$125,556 (187.2% and 202%)

2012 Direct Debt Burden: 0.9%

Payout of Principal (10 years): 77.0%

FY12 General Fund Balance: \$6.6 million (12.6% of General Fund revenues)

Long term rated bonds outstanding: \$64.1 million

The principal methodology used in this rating was General Obligation Bonds Issued by US Local Governments published in April 2013. Please see the Credit Policy page on www.moodys.com for a copy of this methodology.

# REGULATORY DISCLOSURES

For ratings issued on a program, series or category/class of debt, this announcement provides certain regulatory disclosures in relation to each rating of a subsequently issued bond or note of the same series or category/class of debt or pursuant to a program for which the ratings are derived exclusively from existing ratings in accordance with Moody's rating practices. For ratings issued on a support provider, this announcement provides certain regulatory disclosures in relation to the rating action on the support provider and in relation to each particular rating action for securities that derive their credit ratings from the support provider's credit rating. For provisional ratings, this announcement provides certain regulatory disclosures in relation to the final issuance of the debt, in each case where the transaction structure and terms have not changed prior to the assignment of the definitive rating in a manner that would have affected the rating. For further information please see the ratings tab on the issuer/entity page for the respective issuer on www.moodys.com.

Regulatory disclosures contained in this press release apply to the credit rating and, if applicable, the related rating outlook or rating review.

Please see www.moodys.com for any updates on changes to the lead rating analyst and to the Moody's legal entity that has issued the rating.

Please see the ratings tab on the issuer/entity page on www.moodys.com for additional regulatory disclosures for each credit rating.

#### Analysts

Vito Galluccio Lead Analyst Public Finance Group Moody's Investors Service

Dan Seymour Additional Contact Public Finance Group Moody's Investors Service

# Contacts

Journalists: (212) 553-0376 Research Clients: (212) 553-1653

Moody's Investors Service, Inc. 250 Greenwich Street New York, NY 10007 USA



© 2013 Moody's Investors Service, Inc. and/or its licensors and affiliates (collectively, "MOODY'S"). All rights reserved.

CREDIT RATINGS ISSUED BY MOODY'S INVESTORS SERVICE, INC. ("MIS") AND ITS AFFILIATES ARE MOODY'S CURRENT OPINIONS OF THE RELATIVE FUTURE CREDIT RISK OF ENTITIES, CREDIT COMMITMENTS, OR DEBT OR DEBT-LIKE SECURITIES, AND CREDIT RATINGS AND RESEARCH PUBLICATIONS PUBLISHED BY MOODY'S ("MOODY'S PUBLICATIONS") MAY INCLUDE MOODY'S CURRENT OPINIONS OF THE RELATIVE FUTURE CREDIT RISK OF ENTITIES, CREDIT COMMITMENTS, OR DEBT OR DEBT-LIKE SECURITIES. MOODY'S DEFINES CREDIT RISK AS THE RISK THAT AN ENTITY MAY NOT MEET ITS CONTRACTUAL, FINANCIAL OBLIGATIONS AS THEY COME DUE AND ANY ESTIMATED FINANCIAL LOSS IN THE EVENT OF DEFAULT. CREDIT RATINGS DO NOT ADDRESS ANY OTHER RISK, INCLUDING BUT NOT LIMITED TO: LIQUIDITY RISK, MARKET VALUE RISK, OR PRICE VOLATILITY. CREDIT RATINGS AND MOODY'S OPINIONS INCLUDED IN MOODY'S PUBLICATIONS ARE NOT STATEMENTS OF CURRENT OR HISTORICAL FACT. CREDIT RATINGS AND MOODY'S PUBLICATIONS DO NOT CONSTITUTE OR PROVIDE INVESTMENT OR FINANCIAL ADVICE, AND CREDIT RATINGS AND MOODY'S PUBLICATIONS ARE NOT AND DO NOT PROVIDE **RECOMMENDATIONS TO PURCHASE, SELL, OR HOLD PARTICULAR SECURITIES. NEITHER CREDIT** RATINGS NOR MOODY'S PUBLICATIONS COMMENT ON THE SUITABILITY OF AN INVESTMENT FOR ANY PARTICULAR INVESTOR. MOODY'S ISSUES ITS CREDIT RATINGS AND PUBLISHES MOODY'S PUBLICATIONS WITH THE EXPECTATION AND UNDERSTANDING THAT EACH INVESTOR WILL MAKE ITS OWN STUDY AND EVALUATION OF EACH SECURITY THAT IS UNDER CONSIDERATION FOR PURCHASE, HOLDING, OR SALE,

ALL INFORMATION CONTAINED HEREIN IS PROTECTED BY LAW, INCLUDING BUT NOT LIMITED TO, COPYRIGHT LAW, AND NONE OF SUCH INFORMATION MAY BE COPIED OR OTHERWISE REPRODUCED, REPACKAGED, FURTHER TRANSMITTED, TRANSFERRED, DISSEMINATED, REDISTRIBUTED OR RESOLD, OR STORED FOR SUBSEQUENT USE FOR ANY SUCH PURPOSE, IN WHOLE OR IN PART, IN ANY FORM OR MANNER OR BY ANY MEANS WHATSOEVER, BY ANY PERSON WITHOUT MOODY'S PRIOR WRITTEN CONSENT. All information contained herein is obtained by MOODY'S from sources believed by it to be accurate and reliable. Because of the possibility of human or mechanical error as well as other factors, however, all information contained herein is provided "AS IS" without warranty of any kind. MOODY'S adopts all necessary measures so that the information it uses in assigning a credit rating is of sufficient quality and from sources Moody's considers to be reliable, including, when appropriate, independent third-party sources. However, MOODY'S is not an auditor and cannot in every instance independently verify or validate information received in the rating process. Under no circumstances shall MOODY'S have any liability to any person or entity for (a) any loss or damage in whole or in part caused by, resulting from, or relating to, any error (negligent or otherwise) or other circumstance or contingency within or outside the control of MOODY'S or any of its directors, officers, employees or agents in connection with the procurement, collection, compilation, analysis, interpretation, communication, publication or delivery of any such information, or (b) any direct, indirect, special, consequential, compensatory or incidental damages whatsoever (including without limitation, lost profits), even if MOODY'S is advised in advance of the possibility of such damages, resulting from the use of or inability to use, any such information. The ratings, financial reporting analysis, projections, and other observations, if any, constituting part of the information contained herein are, and must be construed solely as, statements of opinion and not statements of fact or recommendations to purchase, sell or hold any securities. Each user of the information contained herein must make its own study and evaluation of each security it may consider purchasing, holding or selling. NO WARRANTY, EXPRESS OR IMPLIED, AS TO THE ACCURACY, TIMELINESS, COMPLETENESS, MERCHANTABILITY OR FITNESS FOR ANY PARTICULAR PURPOSE OF ANY SUCH RATING OR OTHER OPINION OR INFORMATION IS GIVEN OR MADE BY MOODY'S IN ANY FORM OR MANNER WHATSOEVER.

MIS, a wholly-owned credit rating agency subsidiary of Moody's Corporation ("MCO"), hereby discloses that most issuers of debt securities (including corporate and municipal bonds, debentures, notes and commercial paper) and preferred stock rated by MIS have, prior to assignment of any rating, agreed to pay to MIS for appraisal and rating services rendered by it fees ranging from \$1,500 to approximately \$2,500,000. MCO and MIS also maintain policies and procedures to address the independence of MIS's ratings and rating processes. Information regarding certain affiliations that may exist between directors of MCO and rated entities, and between entities who hold ratings from MIS and have also publicly reported to the SEC an ownership interest in MCO of more than 5%, is posted annually at <a href="https://www.moodys.com">www.moodys.com</a> under the heading "Shareholder Relations — Corporate Governance — Director and Shareholder Affiliation Policy."

For Australia only: Any publication into Australia of this document is pursuant to the Australian Financial Services License of MOODY'S affiliate, Moody's Investors Service Pty Limited ABN 61 003 399 657AFSL 336969 and/or Moody's Analytics Australia Pty Ltd ABN 94 105 136 972 AFSL 383569 (as applicable). This document is intended to be provided only to "wholesale clients" within the meaning of section 761G of the Corporations Act 2001. By continuing to access this document from within Australia, you represent to MOODY'S that you are, or are accessing the document as a representative of, a "wholesale client" and that neither you nor the entity you represent will directly or indirectly disseminate this document or its contents to "retail clients" within the meaning of section 761G of the Corporations Act 2001. MOODY'S credit rating is an opinion as to the creditworthiness of a debt obligation of the issuer, not on the equity securities of the issuer or any form of security that is available to retail clients. It would be dangerous for retail clients to make any investment decision based on MOODY'S credit rating. If in doubt you should contact your financial or other professional adviser.